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Mr. Gary Campbell
Aloha Light & Design
74-5599 Luhia Street #F10
Kailua-Kona, HI 96740

Aloha Gary,

I wanted to express my most sincere mahalo to you for representing Beachside Lighting on the Big Island. Whitney and I are so thankful everyday to be able to work with Aloha Light & Design. You and Joel are wonderful people personally and professionally. Every time we get a call from you, we have confidence that a contractor or homeowner is being taken care of in every way possible. It is little wonder why you have been so successful.

As a manufacturer, Beachside Lighting's reputation for quality is only half of the picture. Aloha Light & Design has a deserved reputation as focusing on service and solutions for it's customers. Your experience and knowledge has ultimately helped your clients get the right fixture for the right application, often at savings over what may have been specified originally. It is that attention to detail, along with the follow-up service which really sets you apart as a representative. And *everybody* benefits from that.

If I had the ability, I would clone Aloha Light & Design to represent Beachside Lighting across the country. Your focus and attention to detail are second-to-none. Beachside Lighting and your clients are truly fortunate to be able to work with you.

Best regards,

Rick Benedict, GM